



## What will PartnerOne Tank Source do for an agency?

PartnerOne Tank Source helps an agency broaden coverage for existing clients in an affordable manner.

It will help an agency attract and write new opportunities due to the breadth of coverage it can offer.

It allows an agency to demonstrate its professionalism to the client by addressing difficult exposures with a valuable and important product.

By writing additional coverages, PartnerOne Tank Source helps an agency write accounts that will be difficult for competitors to take away.

It helps an agency fulfill its ultimate goal of providing ALL clients access to high quality, effective coverage, in a very simple and streamlined manner.

## PartnerOne Tank Source

### What is PartnerOne Tank Source?

- The Storage Tank Liability policy provides coverage for cleanup costs at a tank owner's facility due to releases from scheduled tanks on the policy. Coverage is also provided for third party bodily injury and property damage claims emanating from scheduled tanks on the policy. Policies are written on a Claims Made basis.
- PartnerOne Tank Source coverage is offered by carriers rated "A" or better.
- Available product enhancements include: Admitted paper for underground storage tanks, Loading/Unloading coverage, and adding new facilities to existing policies midterm.

### Why is PartnerOne Tank Source Important?

- Because PartnerOne Package is rated, quoted, bound, and issued via Beacon Hill's in-house PartnerOne Environmental program department, enabling us to offer fast turnarounds and excellent service.
- Because it provides legal defense for third party claims made against the tank owner.
- Because a policy/certificate satisfies federal and state requirements for financial responsibility, and in many cases, is required to conduct business.

### Who is the Target Customer for PartnerOne Tank Source?

- Gas stations, convenience stores, schools, golf courses, car dealerships, and airports.
- Tank owners and operators needing evidence of financial responsibility.
- Tank owners/operators not satisfied with the protection provided by state funds.

### Cost and Applications

- Minimum premium starting at \$430; deductibles start at \$2,500.
- Limits of liability start at \$500,000/\$1,000,000.
- Please visit [www.b-h-a.com](http://www.b-h-a.com) for applications.

(800) 596-2156 ♦ [www.b-h-a.com](http://www.b-h-a.com)

PartnerOne Environmental—one phone call, one name, one contact will provide solutions for your clients' environmental exposures.

BEACON



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